



## Zycko Solutions

Tried & Tested IT Channel Solutions

Zycko solutions have been created to enable the IT channel to provide the best technologies and solutions to their customers without the burden of extensive investment or risk. Zycko has found that customers increasingly want to see their IT as a seamless utility with significantly reduced complexity and has thus created a portfolio of tried and tested best in class Zycko solutions that channel partners and their customers can rely on.

Building the right IT channel solutions portfolio to meet your customers' exacting needs can be a lengthy process of researching the often conflicting claims of individual manufacturers and the real capabilities of the products. Zycko has the skills, experience and resource to do the due diligence for you, enabling you to increase your portfolio risk-free, and with resource focused on growing your business.

Explore more at [be.zycko.com](http://be.zycko.com)



# Unified Communications



**lifesize**

A pioneer in HD video collaboration, Lifesize offers simple to use video conferencing systems and software applications as well as a full line of video infrastructure. With solutions available on premise or in the cloud, Lifesize is committed to providing end-to-end solutions, universal video collaboration and a fully connected experience.



**MERU**

Offering the fastest 802.11ac access point on the market, Meru Networks provides a unique, performance orientated solution for reliable Wi-Fi connectivity in high-demand, high-traffic areas. Meru's virtualised wireless LAN optimises the enterprise network delivering a cost-effective solution with the operational simplicity of a wired network.

## Monitoring & Optimisation



**KEMP**  
#1 Load Balancer  
in price/performance

KEMP offers a range of intelligent, high-performance application delivery controllers and server load balancer appliances with a versatile and powerful architecture that provides the highest value, while enabling organisations to optimise their mission-critical IT, e-commerce, web and business applications.



**riverbed**

Riverbed, the leader in Application Performance Infrastructure, allows you to successfully and intelligently implement initiatives such as virtualisation, consolidation, cloud computing, and disaster recovery through its WAN optimisation, cloud storage delivery, cloud acceleration, application delivery and network performance management solutions.



**Tintri**

Tintri application-aware storage eliminates planning and complex troubleshooting by providing VM-level visibility, control, insight, and agility. Tintri powers hundreds of thousands of virtual machines running business critical databases, enterprise apps, desktops and mobile apps, and private cloud deployments.

## Data Centre Infrastructure



**BROCADE**

The Brocade Vyatta vRouter delivers a software-based, open-source network operating system that is portable to standard x86 hardware as well as common virtualisation and cloud computing platforms. The innovative software provides flexibility, on-demand delivery and platform independence to next-generation infrastructure.



**ctera**  
Cloud Storage, Enabled.

A cloud-based storage & data protection offering for SMBs. Cloud Attached Storage integrates reliable cloud storage with appliances that are both cloud storage gateways and network attached storage (NAS) devices. This approach provides much needed reliability and storage flexibility, bundled as an easy-to-use, remotely managed storage service.



**EXAGRID**

The only disk-based back up appliance with data deduplication purpose-built for backup that combines high quality SATA drives, compression and a scalable GRID architecture. This cost-effective solution works with your existing back up application and helps achieve the shortest back up window and the fastest, most reliable restores and disaster recovery.



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**Mellanox**  
TECHNOLOGIES  
Connect. Accelerate. Outperform.

Mellanox Technologies is a leading supplier of end-to-end InfiniBand and Ethernet interconnect solutions and services for servers and storage. Mellanox's high-throughput, low-latency products and associated services ensure data centres are running at maximum performance while remaining efficient and cost effective.



**ProLabs**  
Transforming Network Connectivity

ProLabs specialise in optical networking and provide infrastructure and connectivity solutions for the data centre. With millions of products sold worldwide, ProLabs provides high-quality compatible alternatives for products such as optical transceivers, memory, SSD Drives, multiplexers and cables.



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## Security & Protection



Arbor Networks secures the world's most demanding and complex networks from DDoS and other advanced threats. Through the collaborative project ATLAS, Arbor delivers intelligence about DDoS, malware and botnets that threaten Internet infrastructure and network availability to all customers.



Asigra Cloud Back up creates back up efficiencies unachievable with traditional back up architecture by allowing you to capture, ingest and store less data; reducing the amount of back up assets you buy, manage and maintain. The Asigra Recovery License Model provides businesses with significant cost savings of 40%, and over time more than 60%.



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ExactTrak, A trackable USB storage vendor with a comprehensive portfolio of devices including GPS/Cell based location tracking, centralised portal, remote management capabilities (including time and location based access controls), support for encryption of both data and tracking signal, and remote data wipe/kill capability.



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Mailprotector, Offering a comprehensive range of reseller-focused email security, backup and archiving, management and hosting services, Mailprotector provides everything required for a robust, secure and compliant, cloud-based email platform.



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